

PeopleNet First Complete Fleet Mobility Solution to Integrate with Canada's Leading Tire Pressure Monitoring Provider

Proactive tire pressure management reduces vehicle maintenance costs and improves fuel economy and safety

MINNEAPOLIS, May 5, 2014 — PeopleNet® (www.peoplenetonline.com), a Trimble® company and leading provider of fleet mobility technology, today announced that it was the first complete fleet mobility technology to integrate with Valor TPMS, Canada's leading tire pressure monitoring provider. PeopleNet Senior Vice President of Product & Operations Rick Ochsendorf said, "Our integration with Valor gives our customers yet another choice for providing real-time tire-pressure information directly to their maintenance desk. Proactively managing tire pressure gives fleets a huge opportunity to reduce vehicle maintenance costs and improve fuel economy and safety."

Valor's advanced Tire Pressure Monitoring Systems are manufactured with the latest technology based on its research and design institute. It is the only tire pressure monitoring company that develops and manufactures the complete tire pressure monitoring solution from sensor chip level to analyzing software interface.

"We're proud to be a key PeopleNet integration partner," said Valor President Will Hu. "Our collaborative relationship enables us to provide our advanced, patented Tire Pressure Monitoring System to PeopleNet's customers. Our solution integrates seamlessly within PeopleNet's open framework. In this way, we are able to deliver reliable, timely data that leads to better tire efficiency, increased safety, and overall logistic benefits."

The integration is the antidote for natural leakage and seasonal climatic changes that lower tire pressure. Providing drivers a visual cue is the most effective way to alert them to check their vehicles' tire pressure before the pressure drops to lower-than-acceptable levels, which prevents unnecessary tire failure and tread wear, increased stopping distance, reduced fuel economy and the overall threat to vehicle safety.

About Valor TPMS

Headquartered in Burlington Ontario, Valor TPMS develops and manufactures tire pressure and temperature-monitoring systems for the commercial truck, trailer, bus, recreational vehicle and mining equipment markets. For additional info about Valor TPMS, visit www.valortpms.com.

About PeopleNet

PeopleNet provides fleet mobility technology for North America's land transportation industry that enables greater levels of safety, compliance, cost reduction and customer service. The company's Precision Mobility Platform combines network communications, mobility and analytics to create the next-generation standard in technology-driven fleet performance and decision-making management. Its products are used by more than 2,000 truckload, LTL, private, and energy services fleets in the United States and Canada, including several Fortune 500 companies. The company aggressively develops new products that continue to improve fleet management. Industry recognition of the company's leadership includes: Frost & Sullivan New Product Innovation Award, *Inbound Logistics* Top 100 Award; *Food Logistics*' 100 Top Technology Solutions and Service Providers; Frost & Sullivan Market Engineering Award; and *M2M* Value Chain Award. PeopleNet is a Trimble (NASDAQ: TRMB) Company and part of its international Transportation and Logistics Division. PeopleNet was named as a key factor in Trimble's top ranking by ABI Research's 2013 Commercial Fleet Telematics Competitive Assessment. For more information about PeopleNet and its products, call (888) 346-3486, or visit www.peoplenetonline.com.